

24 November 2006

## **MCMILLAN SHAKESPEARE APPOINTS FORMER RETIREINVEST CEO TO LEAD SALES & MARKETING.**

The CEO and Managing Director of McMillan Shakespeare Limited is very pleased to announce the appointment of Mr. George Haramis to the newly created position of 'Director – Sales & Marketing' for McMillan Shakespeare Limited including McMillan Shakespeare Australia, RemServ, and Easilease.

Mr. Haramis will commence with McMillan Shakespeare at the end of November 2006 and will focus on strengthening organic growth for the business including new products Fude Card and MiniRent, thereby improving and solidifying its position as market leader. The appointment is further evidence of McMillan Shakespeare continuing to aggressively grow their business.

McMillan Shakespeare CEO & Managing Director, Mr. Anthony Podesta said, "The Board and management are delighted to welcome George to the company. His experience as former CEO of ING's flagship advice business – RetireInvest will strengthen our sales and distribution.

In taking on the newly created role with the McMillan Shakespeare group, Mr. Haramis said, "I am very excited about the opportunity to join the group. McMillan Shakespeare is a business that has achieved great results in its traditional markets of salary packaging, fleet management and vehicle finance, earning the right to be viewed as the market leader in the provision of such services. It's now strengthening its position by launching unique and "smart" services, such as their "Fude Card" and "MiniRent" offerings to employees. I look forward to working with Anthony and his very successful team to further improve on the great results achieved to date".

Established in 1988, McMillan Shakespeare Limited is the largest and most experienced salary packaging company in Australia, convincingly holding the position of market leader. They now provide a range of remuneration services to both public and private sector clients. Since listing on the Australian Stock Exchange in March 2004, McMillan Shakespeare Limited has continued to deliver outstanding financial results. Today McMillan Shakespeare Limited has a market capital in excess of \$260m. These results have been achieved through investment back into the company, broadening the product offer with innovative customer focused initiatives, and recruiting a skilled management team to drive the business going forward.

McMillan Shakespeare Limited is an Australian public company headquartered in Melbourne, Victoria and was listed on the Australian Stock Exchange under the code MMS in March 2004. McMillan Shakespeare Limited has three wholly owned subsidiaries: McMillan Shakespeare Australia Pty Ltd, Remuneration Services (Qld) Pty limited and Easilease Pty Limited. Collectively, these subsidiaries provide salary packaging administration and remuneration and fleet management services throughout Australia to both private and public sector clients.

For more information, please contact:

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### *About McMillan Shakespeare*

McMillan Shakespeare is considered a market leader in the provision of salary packaging administration. Its services include remuneration policy design, salary packaging benefit administration, motor vehicle lease management and taxation recording. McMillan Shakespeare also provides a complementary fleet management service, including the procurement of motor vehicles and finance and fuel card and service maintenance programs.